



China Corporate

Our corporate team in Beijing has represented clients across a range of industries in many types of business dealings.

business dealings, including real estate transactions and structuring, negotiating and documenting business transactions, and advising on precedent-setting foreign investment transactions. The industries we have experience working with include agriculture, automotive, aviation, chemicals, consumer products, cosmetics, electric power, electronics, energy-related equipment and services, environmental technologies, financial services, logistics, machinery, manufacturing, media, medical devices, mining, oil and gas, pharmaceuticals, professional services, publishing, retailing, semiconductors, software and telecommunications. Moreover, the team has substantial experience and relationships throughout China, including Shanghai, Tianjin, Guangdong, Jiangsu and other provinces and localities, in addition to Beijing.

Members of the China Corporate practice are well-versed in counseling clients in mergers, acquisitions, divestitures, joint ventures, and strategic investments by foreign companies in China, as well as in other general corporate matters. Recently, we:

- Executed business transactions, including structuring, negotiating and documenting all forms of transactions, whether mergers or acquisitions, privatizations, foreign direct investment, project finance or capital markets transactions.
- Established equity and cooperative joint ventures, wholly foreign-owned enterprises and holding companies in different industries.
- Overseen project finance, including representation of developers, lenders, investors and financial advisers in power, telecommunications, oil and gas and other infrastructure projects.
- Represented investment funds and asset management companies in venture capital and private equity investment transactions.
- Advised on petroleum and mineral exploration and development and "midstream" pipeline construction, operation and financing projects and "downstream" manufacturing and marketing activities.
- Served as counsel in real estate development, acquisition and construction contracts.
- Executed technology transfer and other licensing arrangements.
- Counseled clients on protection of intellectual property rights, including trademark, patent, copyright, trade secrets and unfair competition matters.
- Advised on tax law for foreign companies and foreign-invested enterprises.

[READ LESS](#)

Key Contacts



Lester Ross

PARTNER

[✉ lester.ross@wilmerhale.com](mailto:lester.ross@wilmerhale.com)

📍 BEIJING

☎ + 86 10 5901 6588

[MEET OUR TEAM](#)

Insights & News

ALL

NEWS

CLIENT ALERTS

PUBLICATIONS

EVENTS

CLIENT ALERTS

SEPTEMBER 18, 2018

President Announces Section 301 Duties on \$200 Billion of Chinese Imports; China Announces Retaliatory Duties; USTR Issues Procedures for "List 2" Product Exclusions

On September 17, President Trump announced the imposition of a 10% *ad valorem* duty on approximately \$200 billion worth of Chinese imports, pursuant to Section 301 of the Trade Act of 1974. The Office of the U.S. Trade Representative (USTR) concurrently published the final list of products that will be subject to the additional duty, effective September 24. Beginning on January 1, 2019, the duty will increase to 25% *ad valorem*.

CLIENT ALERTS

AUGUST 2, 2018

The US Tightens Export Controls, Targeting China

On August 1, 2018, the US Department of Commerce Bureau of Industry and Security published a Federal Register notice stating that the US government had identified 44 Chinese companies as acting contrary to US national security and foreign policy interests.

PUBLICATIONS

FIRM PUBLICATION

JUNE 22, 2018

2018 IPO, Venture Capital and M&A Reports

WilmerHale's annual IPO, Venture Capital and M&A Reports offer insights into market conditions and provide comprehensive statistics and analysis that are hard to find elsewhere.

[VIEW ALL RELATED INSIGHTS & NEWS](#)